SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
FIRST QUARTER— 2004

The table below summarizes reported prices paid for standing timber during the **FIRST quarter of 2004 (JANUARY - MARCH)**. Prices for sawtimber are in $ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in $ per cord, biomass in $ per ton. The ***Range*** shows the high and low prices reported. Half of the prices reported are below the ***Median***; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 97 timber sales were reported for the FIRST quarter of 2004**. Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	33	Lump sum	64	Consulting foresters	19	Buyer	58
51-100	26	Mill-tally	27	Public lands foresters	11	Seller	35
>100 Mbf	29	No data	9	Industrial foresters	19	No data	7
No data	12			Loggers	24		
				Sawmills	5		
				Utility foresters	5		
				No data	17		

	EAST OF CT RIVER			WEST OF CT RIVER		
SPECIES	no. of reports	**median**	Range	no. of reports	**median**	range
Red oak	40	**315**	200 - 550	22	**375**	220 – 700
White oak	35	**100**	45 - 350	11	**150**	50 – 265
Other oaks	43	**150**	50 - 350	7	**200**	50 – 305
Ash	15	**80**	30 - 125	18	**138**	50 – 180
Cherry	5	**325**	200 - 450	17	**500**	220 – 750
Sugar maple	11	**225**	70 - 450	20	**400**	100 – 700
Red maple	23	**50**	20 - 100	16	**58**	25 – 100
Tulip poplar	1	**100**	-	7	**50**	20 – 155
Yellow birch	6	**60**	40 - 75	15	**100**	60 – 150
Black birch	17	**60**	33 - 100	21	**80**	55 – 155
Paper birch	3	**60**	50 - 60	10	**35**	20 – 60
Beech	6	**45**	30 - 60	14	**25**	0 – 80
Pallet hdwd	7	**30**	25 - 60	12	**20**	0 – 37
Other hdwd	24	**50**	5 - 235	7	**20**	0 – 113
White pine	38	**100**	25 - 211	17	**75**	45 – 140
Red pine	7	**90**	20 - 125	1	**35**	-
Hemlock	11	**30**	20 - 60	14	**30**	0 – 60
Spruce	2	**30**	30 - 30	2	**53**	35 – 70
Other sfwd	0	**-**	-	0	**-**	-
Poles, hardwd	1	**5**	-	0	**-**	-

($/lin.ft)	[illegible]	[illegible]		[illegible]		
Poles, sftwd ($/lin.ft)	0	**-**	-	0	**-**	-
Fuel wood ($/cd)	28	**5**	0 - 13	12	**5**	0 – 20
Pulpwood ($/cd)	7	**1**	0 - 3	2	**5**	0 – 10
Biomass ($/ton)	0	**-**	-	0	**-**	-

This information is meant to be used as a **guide only.** **Use with care**. Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI. See: http://forest.fnr.umass.edu/stumpage.htm for more results