SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
SECOND QUARTER— 2004

The table below summarizes reported prices paid for standing timber during the **SECOND quarter of 2004 (APRIL - JUNE).** Prices for sawtimber are in $ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in $ per cord, biomass in $ per ton. The ***Range*** shows the high and low prices reported. Half of the prices reported are below the ***Median***; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 76 timber sales were reported for the SECOND quarter of 2004.** Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	43	Lump sum	76	Consulting foresters	8	Buyer	71
51-100	20	Mill-tally	16	Public lands foresters	11	Seller	24
>100 Mbf	25	No data	8	Industrial foresters	24	No data	5
No data	12			Loggers	26		
				Sawmills	24		
				Utility foresters	0		
				No data	7		

	EAST OF CT RIVER			WEST OF CT RIVER		
SPECIES	no. of reports	**median**	Range	no. of reports	**median**	range
Red oak	35	**350**	100 - 600	12	**318**	135 – 450
White oak	23	**100**	20 - 250	7	**100**	75 – 150
Other oaks	26	**175**	65 - 290	5	**190**	120 – 205
Ash	17	**90**	40 - 170	10	**88**	2 – 250
Cherry	10	**295**	100 - 450	7	**400**	3 – 500
Sugar maple	15	**250**	165 - 600	8	**250**	150 – 350
Red maple	17	**50**	20 - 70	11	**50**	7 – 60
Tulip poplar	0	**-**	-	3	**30**	30 – 100
Yellow birch	4	**60**	25 - 120	6	**80**	12 – 90
Black birch	17	**70**	25 - 120	9	**70**	7 – 85
Paper birch	4	**60**	10 - 60	7	**25**	4 – 70
Beech	0	**-**	-	6	**25**	14 – 60
Pallet hdwd	10	**35**	5 - 50	5	**20**	10 – 25
Other hdwd	13	**50**	20 - 65	4	**139**	20 – 219
White pine	30	**100**	35 - 163	12	**70**	10 – 130
Red pine	3	**25**	25 - 120	2	**115**	70 – 160
Hemlock	18	**33**	0 - 60	10	**30**	10 – 60
Spruce	2	**25**	25 - 25	1	**25**	–
Other sfwd	2	**10**	0 - 20	0	**-**	-
Poles, hardwd	2	**5**	5 - 5	1	**60**	-

[illegible] ($/lin.ft)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	
Poles, sftwd ($/lin.ft)	0	**-**	-	1	**60**	-
Fuel wood ($/cd)	19	**5**	0 - 15	8	**5**	1 – 7
Pulpwood ($/cd)	2	**1**	1 - 1	3	**5**	1 - 6
Biomass ($/ton)	0	**-**	-	0	**-**	-

This information is meant to be used as a **guide only. <u>Use with care</u>**. Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI.

See: http://forest.fnr.umass.edu/stumpage.htm for more results