

Comments from surveys: 2nd quarter 2003.

- Hard maple is on the way down, some mills are now refusing it. Low grade hardwood is going up.
- Have been land clearing since April on 24 acre clear cut. I am being paid to cut and chip.
- The high bidder on this sale was 33% more than everybody else. This was a final shelterwood of a red oak stand ♦ saving the best for last can pay
- My foresters report their individual sales. I might be interesting to put out an annual report lumping sales by:
 - Type ♦ lump sum/mill tally
 - Reported by ♦ consultants/ mills
 - Buyer/Seller
- Might be interesting to survey foresters percentage or timber sales. Have heard anywhere between 20-50%. High prices on soft maple, other hardwoods, birch very difficult to believe.
- Major changes coming in pine market as a result not only of pine lumber prices but also Canadian exchange rate change.
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- Hardwood-good, Pine-slow. Note name change.
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- Tough in woods!
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- Veneer prices RO, BC, SM still great. But you know that! Too much "turbulence" in most other markets. Have purposely held off on bidding out 5 to 6 sales .. will try a little later to "capture" inventory buildup needs pre-winter. Have lots with lotsa pallet & F still sitting and waiting.