

**SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS**  
**FIRST QUARTER— 2007**

The table below summarizes reported prices paid for standing timber during the **FIRST quarter of 2007 (JANUARY - MARCH)**. Prices for sawtimber are in \$ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in \$ per cord, biomass in \$ per ton. The **Range** shows the high and low prices reported. Half of the prices reported are below the **Median**; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 81 timber sales were reported for the FIRST quarter of 2007**. Sale characteristics (in percent):

| <u>Size</u> | %  | <u>Type</u> | %  | <u>Reported by</u>     | %  | <u>Buyer/seller</u> | %  |
|-------------|----|-------------|----|------------------------|----|---------------------|----|
| < 50 Mbf    | 46 | Lump sum    | 69 | Consulting foresters   | 10 | Buyer               | 72 |
| 51-100 Mbf  | 30 | Mill-tally  | 28 | Public lands foresters | 7  | Seller              | 28 |
| >100 Mbf    | 22 | No data     | 3  | Industrial foresters   | 17 | No data             | 0  |
| No data     | 2  |             |    | Loggers                | 49 |                     |    |
|             |    |             |    | Sawmills               | 9  |                     |    |
|             |    |             |    | Utility foresters      | 1  |                     |    |
|             |    |             |    | No data                | 7  |                     |    |

**EAST OF CT RIVER**

**WEST OF CT RIVER**

| SPECIES                   | no. of reports | median     | Range     | no. of reports | median     | range     |
|---------------------------|----------------|------------|-----------|----------------|------------|-----------|
| Red oak                   | 39             | <b>220</b> | 120 - 400 | 11             | <b>250</b> | 120 – 355 |
| White oak                 | 28             | <b>98</b>  | 50 - 150  | 7              | <b>100</b> | 70 – 236  |
| Other oaks                | 26             | <b>118</b> | 50 - 250  | 5              | <b>100</b> | 50 – 230  |
| Ash                       | 26             | <b>51</b>  | 40 - 140  | 14             | <b>100</b> | 45 – 275  |
| Cherry                    | 11             | <b>200</b> | 200 - 415 | 10             | <b>450</b> | 220 – 900 |
| Sugar maple               | 12             | <b>250</b> | 160 - 400 | 15             | <b>305</b> | 200 – 525 |
| Red maple                 | 26             | <b>50</b>  | 25 - 100  | 14             | <b>68</b>  | 25 – 150  |
| Tulip poplar              | 2              | <b>119</b> | 50 - 187  | 3              | <b>60</b>  | 0 – 105   |
| Yellow birch              | 6              | <b>50</b>  | 50 - 60   | 11             | <b>50</b>  | 35 – 125  |
| Black birch               | 21             | <b>55</b>  | 50 - 115  | 9              | <b>50</b>  | 40 – 155  |
| Paper birch               | 4              | <b>50</b>  | -         | 6              | <b>28</b>  | 0 – 50    |
| Beech                     | 1              | <b>20</b>  | -         | 8              | <b>25</b>  | 20 – 50   |
| Pallet hdwd               | 10             | <b>33</b>  | 20 - 50   | 9              | <b>20</b>  | 10 – 30   |
| Other hdwd                | 12             | <b>33</b>  | 10 - 100  | 2              | <b>88</b>  | 20 – 155  |
| White pine                | 33             | <b>90</b>  | 50 - 185  | 15             | <b>60</b>  | 50 – 100  |
| Red pine                  | 4              | <b>20</b>  | 20 - 80   | 1              | <b>75</b>  | -         |
| Hemlock                   | 7              | <b>25</b>  | 20 - 60   | 12             | <b>20</b>  | 0 – 160   |
| Spruce                    | 4              | <b>20</b>  | 20 - 25   | 4              | <b>75</b>  | 50 – 75   |
| Other sftwd               | 3              | <b>20</b>  | -         | 0              | -          | -         |
| Poles, hardwd (\$/lin.ft) | 0              | -          | -         | 0              | -          | -         |
| Poles, sftwd (\$/lin.ft)  | 0              | -          | -         | 0              | -          | -         |
| Fuel wood (\$/cd)         | 29             | <b>7</b>   | 0 - 10    | 9              | <b>5</b>   | 0 – 20    |
| Pulpwood (\$/cd)          | 3              | <b>0</b>   | -         | 2              | <b>0</b>   | -         |
| Biomass (\$/ton)          | 0              | -          | -         | 0              | -          | -         |

This information is meant to be used as a **guide only. Use with care**. Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

***This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI.***

See: <http://forest.fnr.umass.edu/snestumpage.htm> for more results