SOUTHERN NEW ENGLAND STUMPAGE PRICE SURVEY RESULTS
FOURTH QUARTER— 2004

The table below summarizes reported prices paid for standing timber during the **FOURTH quarter of 2004 (OCTOBER – DECEMBER)**. Prices for sawtimber are in $ per thousand board feet (International ¼-inch scale). Pulpwood and fuelwood are reported in $ per cord, biomass in $ per ton. The ***Range*** shows the high and low prices reported. Half of the prices reported are below the ***Median***; half are above. Reporting is voluntary, and this is not a complete record of sale activity in the southern New England region. A **total of 102 timber sales were reported for the FOURTH quarter of 2004**. Sale characteristics (in percent):

Size	%	Type	%	Reported by	%	Buyer/seller	%
< 50 Mbf	43	Lump sum	63	Consulting foresters	21	Buyer	61
51-100 Mb	25	Mill-tally	27	Public lands foresters	5	Seller	31
>100 Mbf	26	No data	10	Industrial foresters	23	No data	8
No data	6			Loggers	25		
				Sawmills	15		
				Utility foresters	-		
				No data	11		

	EAST OF CT RIVER			WEST OF CT RIVER		
SPECIES	no. of reports	**median**	Range	no. of reports	**median**	range
Red oak	50	**350**	100 - 640	15	**400**	250 - 775
White oak	41	**100**	40 - 245	5	**150**	100 – 150
Other oaks	41	**180**	40 - 300	8	**130**	50 – 300
Ash	27	**95**	40 - 180	15	**150**	90 – 300
Cherry	16	**275**	50 - 480	10	**450**	300 – 1400
Sugar maple	21	**250**	75 - 450	13	**350**	225 – 550
Red maple	39	**50**	15 - 200	12	**50**	25 – 125
Tulip poplar	3	**75**	55 - 250	2	**45**	40 – 50
Yellow birch	18	**80**	40 - 210	9	**80**	60 – 125
Black birch	31	**60**	15 - 275	16	**80**	40 – 260
Paper birch	16	**60**	25 - 210	7	**30**	25 – 60
Beech	9	**30**	20 - 100	9	**30**	25 – 50
Pallet hdwd	15	**30**	15 - 130	9	**25**	15 – 35
Other hdwd	21	**50**	20 - 65	1	**30**	-
White pine	49	**90**	50 - 397	19	**90**	65 – 179
Red pine	10	**30**	30 - 120	4	**75**	10 – 100
Hemlock	18	**30**	0 - 60	16	**33**	10 – 60
Spruce	6	**40**	40 - 40	3	**40**	25 – 90
Other sfwd	2	**50**	25 - 75	0	**-**	-
Poles, hardwd ($/lin.ft)	0	**-**	-	0	**-**	-
Poles, sftwd ($/lin.ft)	0	**-**	-	0	**-**	-
Fuel wood ($/cd)	31	**5**	0 - 15	10	**5**	0 – 15
Pulpwood ($/cd)	8	**1**	0 - 4	2	**4**	1 – 7
Biomass ($/ton)	2	**0**	0 - 0	0	**-**	-

This information is meant to be used as a **guide only. Use with care**. Prices paid for standing timber can be influenced by many factors, including but not limited to: timber quality, distance to market, accessibility of property, sale volume, market demand, season, skid distance, terrain, landowner requirements, method of sale (e.g., competitively bid, or directly negotiated), and logging costs.

This survey is a result of joint efforts of Cooperative Extension at the Universities of Massachusetts and Connecticut, and the state forestry agencies in CT, MA, and RI.

See: http://forest.fnr.umass.edu/stumpage.htm for more results